



Innovating Technologies for Life

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ITL RETURNS TO PROFIT FOR 2011

- **Net profit after tax of \$0.9m – turnaround from prior year loss of \$(12.9)m**
- **Profit before tax of \$1.2m – turnaround from prior year loss of \$(14.0)m**
- **EBITDA before restructuring & impairment up from \$1.1m to \$4.2m**
- **Positive operating cash flow of \$3.3m**
- **Net debt reduced from \$6.9m to \$2.6m**
- **Inventories reduced from \$11.3m to \$6.6m**

The Directors of ITL Limited (ASX: ITD) are pleased to issue the preliminary final report for the year ended 30 June 2011. This is better than earlier guidance provided on 26 July when the considerable progress in ITL's operational restructuring was announced.

This strong turnaround has generated a return to profitability for the 2011 financial year with a Net Profit after Tax of \$0.940m compared with the prior year loss of \$(12.9)m. This includes income tax expense of \$0.235m but it is not anticipated that any tax will be payable due to prior year tax losses.

Revenue was stable at \$41.1m (2010: \$41.3m) despite strong appreciation of the Australian dollar against the U.S. dollar.

Profit before tax was \$1.2m (2010 loss of \$(14.0)m) which includes restructuring costs of \$0.7m (2010: \$11.6m).

EBITDA before restructuring & impairment costs was \$4.2m, compared with the prior year of \$1.1m.

Operating cash flow was \$3.3m (2010: \$1.4m) reflecting the turnaround in operating results combined with improved working capital management. In particular, inventories were reduced from \$11.3m at 30 June 2010 to \$6.6m at 30 June 2011.

This strong cash flow generation reduced total debt net of cash balances from \$6.9m at 30 June 2010 to \$2.6m at 30 June 2011. The Group's gearing measured as net debt as a percentage of net debt plus equity was 15% (2010: 32%).

The Board is very pleased with the progress made in returning the business to profitability during the year and looks forward to further improvement in the coming year as many of the initiatives deliver benefits to the business.

Bill Mobbs
Executive Chairman



ITL (ASX: ITD, www.itl-limited.com) is a diversified healthcare company, specialising in innovative medical devices, procedure packs and medical equipment for global healthcare markets. ITL manufactures in Australia and Malaysia, and has sales offices in Australia, North America, and Asia.

ITL's patented medical devices have a presence in over 35 countries and protect healthcare workers in millions of procedures annually. ITL supplies its range of customised medical procedure packs to over 200 hospitals across Australia, and within Asia supplies medical equipment and instruments to over 160 hospitals.