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**17 September 2008**

## **Answer to Question asked during CEO Presentation**

After the CEO's Financial Year 2008-09 presentation, a question was raised during question time that would require a more detailed response than the CEO could give on the call. Mr Mobbs said he would research the question and post the answer to the ITL website.

What was the profit contribution of the IVT acquisition to the group consolidated result?

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For the year ended June 30, 2008, the IVT / IVM acquisition provided sales of MYR 22.8m (AUD \$7.7m) with a gross profit of 19.3%. ITL purchased the operating businesses of IVT & IVM, (not the legal entities), and the operations have been integrated into the ITL Healthcare SEA business. The expanded facility footprint in Malaysia resulting from this acquisition, has allowed the sales personnel to take on both the ITL Healthcare product responsibilities as well as IVT / IVM product ranges. This was part of the synergistic benefits identified in the acquisition. Extracting net profit numbers for the acquisition would be based on arbitrary allocations of expenses and overheads. The ITL Healthcare SEA business in total had revenue for the year of MYR 37.7m (AUD \$12.8m) with a divisional contribution (before non-operating expenses, interest and tax) of MYR 3.1m (AUD \$1.0m).

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For more information please contact ITL CFO.

CFO – Greg Lewis

*ITL (ASX: ITD, [www.itl-limited.com](http://www.itl-limited.com)) is a diversified healthcare company, specialising in innovative medical devices, procedure packs and medical equipment for global healthcare markets. ITL manufactures in Australia and Malaysia, and has sales offices in Australia, North America, Europe and Asia.*

*ITL's patented medical devices have a presence in over 35 countries and protect healthcare workers in millions of procedures annually. ITL supplies its range of customised medical procedure packs to over 200 hospitals across Australia, and within Asia supplies medical equipment and instruments to over 160 hospitals.*